



## WINTER 2018/19 - 7 NIGHT HOLIDAYS - PRICE GUIDE

Property	4* Alpine Resort	4* Hotel Alte Post	Sport Hotel Fontana	Pension Sonne	Trixi Apartments	4*S Hotel Schloss Leobenberg	4*S Hotel Schwarzer Adler	4* Hotel Bruckenwirt	4* Hotel Crystal	Pension Melzner Obermoser	4*S Hotel Eva Village	4* Hotel Panther	4* Hotel Sonne	4* Hotel Kirchbergerhof	4* Hotel Neue Post	4* Hotel Heitzmann	4* Hotel Das Alpenhaus	4* Hotel Tyrolerhof	4* Hotel Erhart	4* Hotel Brennerspitz	4* Hotel Kertess	4* Hotel Karl Schranz
Resort	Fieberbrunn	Fieberbrunn	Fieberbrunn	Fieberbrunn	Fieberbrunn	Kitzbühel	Kitzbühel	St Johann	St Johann	St Johann	Saalbach	Saalbach	Kirchberg	Kirchberg	Zell am See	Zell am See	Kaprun	Sölden	Sölden	Stubai	St Anton	St Anton
Basis	HB	HB	HB	BB	SC	HB	HB	HB	HB	BB	HB	HB	HB	HB	HB	HB	HB	HB	HB	BB	HB	HB
	2 share	2 share	2 share	2 share	5 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share

### Departure Date

08-Dec-18	629	839	539	-	369	739	899	-	-	-	809	-	659	699	799	-	-	-	-	-	899	729
15-Dec-18	659	819	549	-	389	759	899	739	-	499	839	739	669	709	809	-	-	-	729	509	899	739
22-Dec-18	1119	979	979	459	469	1459	1599	789	759	529	1479	789	1069	1189	929	1049	1099	1329	969	699	1399	1099
29-Dec-18	1299	1029	1099	499	499	1949	1999	1039	799	559	1589	1129	1179	1289	1139	1189	1239	1399	1139	699	1729	1129
05-Jan-19	849	789	829	439	409	1229	1269	699	629	499	1249	859	819	769	839	759	929	929	859	529	1299	819
12-Jan-19	859	789	729	449	419	1029	1169	699	639	499	1239	859	839	779	849	769	799	939	789	539	1229	829
19-Jan-19	869	819	739	459	429	1039	1219	769	649	509	1249	979	899	999	849	779	799	959	789	559	1239	839
26-Jan-19	969	859	829	469	439	1049	1279	779	649	519	1259	1079	879	969	859	779	819	1119	879	559	1249	1059
02-Feb-19	979	979	839	479	469	1379	1189	789	679	519	1359	1089	929	929	859	909	929	1129	919	569	1259	1069
09-Feb-19	999	1029	849	489	489	1399	1359	899	689	529	1369	1089	939	989	949	929	949	1139	929	609	1269	1079
16-Feb-19	1299	1039	1129	509	499	1359	1419	929	779	549	1519	1129	979	1029	989	959	969	1339	959	649	1299	1099
23-Feb-19	1279	999	1119	489	489	1299	1189	899	749	539	1489	1089	929	999	959	929	949	1309	939	609	1269	1079
02-Mar-19	1259	989	1109	479	479	1299	1349	889	749	519	1469	1079	919	989	939	919	939	1299	919	599	1249	1069
09-Mar-19	869	799	739	459	419	1049	1159	779	619	499	1239	989	849	799	859	779	819	1119	909	559	1249	1059
16-Mar-19	859	799	739	459	409	1039	1159	699	609	489	1089	789	839	729	849	769	809	1109	859	549	1249	1049
23-Mar-19	859	799	739	449	409	1039	1169	699	-	489	1079	789	829	729	839	769	809	1099	779	549	959	1049
30-Mar-19	-	-	-	-	-	1059	-	-	-	-	-	-	-	689	859	769	829	989	799	559	989	789
06-Apr-19	-	-	-	-	-	1059	-	-	-	-	-	-	-	-	789	-	829	899	799	559	989	819

Single supplement per person per night	28	12	20	6	-	45	49	15	POA	6	POA	10	24	18	18	18	20	POA	22	9	10	POA
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All prices are per person in £ Sterling for a 7 night stay. Reductions apply for children / third / fourth person sharing in a room. Please contact us.

## What's included?

### Our prices include

- Accommodation and board as described
- Return airport transfers (see details right)
- Services of our Resort Manager

### And exclude

- Flights or ferry travel
- Lift passes, equipment hire and lessons
- Winter sports travel insurance

### Flights :: Getting there

Salzburg, Innsbruck and Munich (Germany) are the main gateway airports to the Austrian Alps. Please see over for airport transfer times.

For availability, prices and advice on scheduled, charter or no-frills airlines to these destinations from airports across the UK, please contact our office. Alternatively, you are welcome to source your own flights and book the remainder of your package through Snowscape. For flight links, please visit the FAQ page at [www.snowscape.co.uk](http://www.snowscape.co.uk).

### And onto resort :: Airport transfers

For the purposes of our price guide, return airport transfers by minibus taxi shuttle (minimum 4 passengers) are included from Salzburg or Innsbruck (Salzburg only for Zell am See-Kaprun and Saalbach; Innsbruck only for Stubai, Sölden and St Anton). Munich is available at a small supplement.

A small supplement may apply for transfers with less than four passengers, coaches are available for larger groups and we also offer a direct, exclusive, door-to-door Private Transfer service.

If you wish to make your own way to resort, a reduction on the above prices will apply. For a competitive hire car quote or advice on travelling to resort by train or self-driving, please contact our office.

### Resort Managers

We provide Resort Manager representation in those resorts where we feel you need them most, namely Fieberbrunn and St Johann in Tirol. Their brief is to be attentive yet not intrusive and they provide as much support and attention as you desire to make the most of your time on and off the slopes. For all other resorts, we provide comprehensive pre-departure information packs and our Austrian Resort Managers are contactable 24 hours a day by mobile phone should you require any assistance.

### Ski Weekends and flexible, short breaks – from £289 per person

We offer ski and snowboard weekends and short breaks to most of our resorts. These are tailored to your requirements in terms of resort, hotel and duration with prices from £289 per person for 3 nights ensuite bed and breakfast accommodation including airport transfers. Longer durations, 4+ Luxury and Spa Hotel options with private airport transfers will increase the price. Whether a mid-range or luxury short break, please contact our office for a personal quotation.

For Ski Weekend advice and price guides, visit our dedicated Ski Weekend page at [www.snowscape.co.uk](http://www.snowscape.co.uk).

### Children's prices and third person reductions

Most hotels offer triple, quad or family rooms and we offer good discounts for children sharing with parents. This varies according to age and from hotel to hotel and you should contact our office for prices. Some resorts also offer free lift passes and equipment at certain times of the season and according to age. For more details, please contact our office.

### More hotels and prices online

We have many more Hotels and prices online at [www.snowscape.co.uk](http://www.snowscape.co.uk). You can also sign up to our e-newsletter to receive regular offers and news.

### Booking terms and conditions

Please note that all holiday bookings are accepted subject to our standard booking terms and conditions. These are available on our website and on request from our office.

### SPECIAL OFFERS and REDUCTIONS

#### Early booking discount :: book by the end of September!

For all bookings confirmed by the end of September, we are pleased to offer £20 per person off the above weekly package prices.

#### Group discounts

We offer generous discounts for groups that vary according to the time of season. Basically, the bigger the group, the bigger the discount. Please contact us for a competitive quotation.

#### Loyalty discount :: Welcome back!

For those that have skied or snowboarded with us previously, please deduct £20 per person from the above weekly package prices.

#### Learning to ski and snowboard :: 10% OFF lessons and rental

If you are new to skiing and snowboarding, we recommend the resorts of Fieberbrunn and St Johann in Tirol where we offer special Learn to Ski packages and up to 10% off your pre-booked equipment hire and beginner ski school lessons.

#### Making your own way :: Self-drive and Fly-drive

Self-drive to the Alps offers you more flexibility and independence. We also offer fly-drive packages including car hire from the airport to resort. Reductions apply on the above package prices where airport transfers are not required.

Please note that only one discount can be applied at any one time and do not apply to our tailor-made short breaks and ski weekends.

# SKI / SNOWBOARD ESSENTIALS

Ski / Snowboard essentials - Fieberbrunn (Ski Circus Saalbach-Hinterglemm-Fieberbrunn)				
6 days (£)	Adult	Child (<6)	Child (<15)	Youth (16-18)
Ski Circus Lift pass - High Season (HS)	245	0	124	185
Ski Circus Lift pass - Low Season (LS)	209	0	106	157
Kitzbüheler Alpen All-Star pass	264	0	132	198
Skis / Snowboard 4 *	102	32	53	102
Skis / Snowboard 5 *	132		102	132
Ski / Snowboard boots 4*	49	23	34	49
Ski / Snowboard lessons 3 days x 4 hours	184	175	175	184
Ski / Snowboard lessons 5 days x 4 hours	202	194	194	202
Ski / Snowboard lessons 3 days x 2 hours	134	106	106	134

LS before 22.12.18 and from 16.3.19. HS all other dates. Lift pass price includes keycard deposit. FREE Helmets for children (<15) on set hire

Ski / Snowboard essentials - Kitzbühel				
6 days (£)	Adult	Child (<10)	Child (<15)	Youth (16-18)
Lift pass - High Season (HS)	257	128	128	192
Lift pass - Low Season (LS)	231	115	115	173
Skis / Snowboard 4*	107	29	41	107
Skis / Snowboard 5 *	134			134
Ski / Snowboard boots 4*	55	20	31	55
Ski / Snowboard lessons 3 days x 4 hours	167	167	167	167
Ski / Snowboard lessons 6 days x 4 hours	245	245	245	245

LS before 22.12.18 and from 10.3.19. HS all other dates. €2 lift pass keycard deposit payable locally.

Ski / Snowboard essentials - St Johann in Tirol				
6 days (£)	Adult	Child (<10)	Child (<15)	Youth (16-18)
Lift pass - High Season (HS)	211	107	107	169
Lift pass - Low Season (LS)	180	91	91	144
Kitzbüheler Alpen All-Star pass	264	0	132	198
Skis - 3* Standard	84	45	53	84
Skis / Snowboard 4*	111			111
Skis / Snowboard 5 *	144			144
Ski boots - 3*standard	50	28	33	50
Ski / Snowboard boots 4*	62			62
Ski / Snowboard lessons 3 days x 4 hours	154	154	154	154
Ski / Snowboard lessons 5 days x 4 hours	172	172	172	172

LS season before 22.12.18 and from 16.3.19. Lift pass price includes keycard deposit. FREE helmets for children (<10) on set hire

Ski / Snowboard essentials - Saalbach (Ski Circus Saalbach-Hinterglemm-Leogang-Fieberbrunn)				
6 days (£)	Adult	Child (<6)	Child (<15)	Youth (16-18)
Ski Circus Lift pass - High Season (HS)	243	0	122	183
Ski Circus Lift pass - Low Season (LS)	207	0	104	155
Skis / Snowboard - 4*	135	58	58	135
Skis / Snowboard - 5*	165			165
Ski / Snowboard boots - 4*	46	24	24	46
Ski / Snowboard lessons 3 days x 4.5 hours	161	180	180	161
Ski / Snowboard lessons 6 days x 4.5 hours	180	198	198	180

LS before 22.12.18 and from 16.3.19. HS all other dates. €2 lift pass keycard deposit payable locally.

Ski / Snowboard essentials - St Anton				
6 days (£)	Adult	Child (<12)	Child (<15)	Youth (16-18)
Lift pass - High Season (HS)	268	159	159	231
Lift pass - Low Season (LS)	229	134	134	199
Skis / Snowboard - 4*	119	59	119	119
Skis / Snowboard - 5*	159		159	159
Ski / Snowboard boots - 4*	60	31	60	60
Ski / Snowboard lessons 3 days x 4 hours	190	190	190	190
Ski / Snowboard lessons 5 days x 4 hours	258	258	258	258

LS before 22.12.18 and from 6.4.19. HS all other dates. €5 keycard deposit payable locally.

## Ski and Snowboard essentials

Save time in resort and budget ahead by pre-booking lift passes, equipment and lessons prior to departure. In our staffed resorts, our resort managers will make the necessary arrangements for you. If you are travelling to other resorts, ski pack vouchers will be included with your final travel details and these are exchanged for ski packs locally. You can add these onto your reservation at any time up to departure.

We have provided weekly (6 day) prices for ski and snowboard essentials in our most popular resorts. For other resorts and for short stays, weekends and other durations, please contact our office.

## Ski and Snowboard School

Lesson times are normally from 10am – midday and from 1pm – 3pm with most courses starting on Sundays. A mountain restaurant lunch and lunchtime supervision for children can usually be booked and paid for locally. Most resorts offer a kindergarten for children from 6 months and children are welcome in ski school from around 3½ years of age.

If you are travelling over a weekend, you may not always be able to join a course in which case private lessons are the ideal choice.



## Private lessons and guiding

For tweaking bad habits, fine-tuning your technique or if ski school is simply not for you, one-to-one tuition delivers great results. Your friends or family can join in too and sharing the overall price is often very cost-effective.

We can also organise off-piste or speciality guides - full prices on request.

## Fieberbrunn :: Freeride & Off-Piste

Home to Austria's Freeride World Tour event, Fieberbrunn has a great snow record and offers some fantastic off-piste terrain.

In partnership with local Fieberbrunn Freeride Experts, S4, we offer Freeride Courses, guiding, ski touring and off-piste days which include expert coaching, a high level of safety and use of avalanche transceiver, probe and shovel (and instruction on how to use them). Freeride and Touring Skis can be rented locally.

If you can ski or snowboard efficiently and in control in all snow conditions and are looking to take your first steps off-piste or wish to explore Fieberbrunn's Freeride terrain, please get in touch with our office for prices and packages.

## Airport Transfers

For smaller groups, our airport transfers are typically by minibus taxi shuttle for maximum efficiency and minimum waiting time. For larger groups we use coach transfers. We also offer private transfers for the most direct door-to-door service. The times below represent the average travelling time under normal weather and traffic conditions. Please note that peak season holiday traffic and adverse weather conditions will affect these. As we have an obligation to ensure you check in at the airport in good time, return shuttle transfer times may well depart resort earlier than you wish in which case private transfers can be organised for a small supplement.

## Airport – Resort transfer times

Resort / Airport	Salzburg	Munich	Innsbruck
Fieberbrunn	1 hour	2¼ hours	1½ hours
St Johann in Tirol	1 hour	2 hours	1¼ hours
Kitzbühel / Kirchberg	1¼ hours	2 hours	1¼ hours
Saalbach	1½ hours	3 hours	2½ hours
Zell am See / Kaprun	1½ hours	2½ hours	2½ hours
St Anton		3 hours	1½ hours
Sölden			1¼ hours
Stubai			½ hour

## Winter Sports Travel insurance

Travel insurance is essential and it is a condition of booking that you and all members of your party have adequate winter sports insurance. We will not be responsible for meeting any sums which would have been covered had you taken comprehensive winter sports travel insurance. A comprehensive winter sports travel insurance policy is one that has additional cover for skiing and snowboarding as well as medical expenses, emergency assistance, repatriation, personal liability, travel delay, missed departure and cancellation and curtailment. It is your responsibility to ensure that the insurance cover you purchase is adequate for your particular needs.

## To get a quote or to arrange cover

☎ Telephone 0871 360 2603 quoting reference WU597 for exclusive rates

☎ Visit [www.snowscape.co.uk](http://www.snowscape.co.uk) and click on our 'Prices' page. Scroll to bottom of page and click on 'Buy Travel Insurance' button.

The price of your holiday also includes a fidelity insurance that protects our clients in the unlikely event of insolvency of the travel company. Once you have purchased your holiday from Snowscape Ltd, who are members of the Travel Trust Association, your money is 100% protected.

## Enquiries and reservations

# 01905 731269



Please note that all prices are correct at the time of publication (September 2018) and remain subject to change.