



WINTER 2019/20 – 7 NIGHT HOLIDAYS - PRICE GUIDE

Property	4* TUI Blue	4* Hotel Alte Post	Sport Hotel Fontana	Pension Sonne	Trixl Apartments	4*S Hotel Schloss Leobenberg	4*S Hotel Schwarzer Adler	4* Hotel Brugwirt	Pension Meixner Obermoser	4*S Hotel Eva Village	4* Hotel Panther	4* Hotel Sonne	4* Hotel Kirchbergerhof	4* Alpine Resort	4* Hotel Heitzmann	4* Hotel Das Alpenhaus	4* Hotel Tyrolerhof	4* Hotel Erhart	4* Hotel Alpendomizil Neuhaus	4* Gutshof Zillertal	4* Hotel Banyan	4* Hotel Karl Schranz
Resort	Fieberbrunn	Fieberbrunn	Fieberbrunn	Fieberbrunn	Fieberbrunn	Kitzbühel	Kitzbühel	St Johann	St Johann	Saalbach	Saalbach	Kirchberg	Kirchberg	Zell am See	Zell am See	Kaprun	Solden	Solden	Mayrhofen	Mayrhofen	St Anton	St Anton
Basis	HB	HB	HB	BB	SC	HB	HB	HB	BB	HB	HB	HB	HB	HB	HB	HB	HB	HB	HB	BB	BB	HB
	2 share	2 share	2 share	2 share	5 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share

Departure Date	769	859	579	-	409	769	919	-	-	869	-	769	729	-	-	799	-	-	-	729	899	749
07-Dec-19	769	859	579	-	409	769	919	-	-	869	-	769	729	-	-	799	-	-	-	729	899	749
14-Dec-19	789	859	599	-	419	879	1179	769	-	889	789	779	739	759	-	799	-	789	599	749	919	759
21-Dec-19	989	1049	899	479	489	1439	2039	929	529	1539	959	1199	1219	1029	1079	1299	1379	1019	979	839	1289	1149
28-Dec-19	1189	1079	1199	519	539	1989	2079	1049	549	1669	1199	1319	1319	1239	1239	1399	1439	1179	1129	849	1349	1189
04-Jan-20	949	819	869	469	439	1339	1519	789	489	1309	979	939	939	779	789	1029	979	869	799	779	929	869
11-Jan-20	879	829	769	469	449	1179	1179	799	499	1289	939	939	799	799	849	989	989	799	809	779	939	869
18-Jan-20	989	859	769	479	449	1229	1299	799	509	1299	1069	1179	1019	799	809	849	999	809	809	779	949	879
25-Jan-20	1089	889	869	479	459	1249	1319	879	519	1299	1159	999	1049	809	809	859	1159	909	879	779	959	1089
01-Feb-20	1099	889	1129	489	489	1319	1239	939	529	1429	1169	1039	999	969	949	969	1179	959	889	859	959	1099
08-Feb-20	1109	899	1149	499	489	1329	1409	939	539	1429	1169	1059	1019	969	959	989	1179	969	959	869	1319	1099
15-Feb-20	1149	1079	1169	529	519	1389	1429	989	569	1579	1199	1089	1049	1129	999	1029	1399	999	1019	899	1349	1169
22-Feb-20	1119	1059	1139	519	509	1349	1409	969	549	1559	1169	1059	1029	1099	969	989	1379	1029	979	879	1319	1129
29-Feb-20	989	889	1129	499	479	1269	1259	949	529	1429	1169	1049	949	1089	949	869	1369	959	969	869	1309	1099
07-Mar-20	899	849	899	479	449	1199	1199	859	519	1299	1069	959	849	799	809	859	1179	959	879	789	1309	1099
14-Mar-20	889	829	769	479	439	1189	1119	849	489	1089	849	969	759	799	809	859	1159	899	879	759	1119	1089
21-Mar-20	889	829	759	479	439	1179	1099	849	489	1079	849	969	759	789	809	859	1159	819	799	759	1099	1079
28-Mar-20	929	869	799	489	459	1219	-	-	-	979	-	-	779	819	829	889	1089	859	819	789	1109	999
04-Apr-20	869	869	799	489	459	1319	-	-	-	939	-	-	829	819	829	1019	1089	859	819	789	1109	999

Single supplement per person per night	26	12	22	7	-	POA	POA	12	6	POA	10	25	18	18	POA	18	18	POA	25	POA	POA	POA
	26	12	22	7	-	POA	POA	12	6	POA	10	25	18	18	POA	18	18	POA	25	POA	POA	POA

All prices are per person in £ Sterling for a 7 night stay. Reductions apply for children / third / fourth person sharing in a room. Please contact us.

What's included?

Our prices include

- Accommodation and board as described
- Return airport transfers (see details right)
- Services of our Resort Manager

And exclude

- Flights or ferry travel
- Lift passes, equipment hire and lessons
- Winter sports travel insurance

Flights :: Getting there

Salzburg, Innsbruck and Munich (Germany) are the main gateway airports to the Austrian Alps. Please see over for airport transfer times.

For availability, prices and advice on scheduled, charter or low-cost airlines to these destinations from airports across the UK, please contact our office. Alternatively, you are welcome to source your own flights and book the remainder of your package through Snowscape. For flight links, please visit the FAQ page at www.snowscape.co.uk.

And onto resort :: Airport transfers

For the purposes of our price guide, return airport transfers by minibus taxi shuttle (minimum 4 passengers) are included from Salzburg or Innsbruck (Salzburg only for Zell am See-Kaprun and Saalbach; Innsbruck only for Mayrhofen, Stubai, Sölden and St Anton). Munich is available at a small supplement.

A small supplement may apply for transfers with less than four passengers, coaches are available for larger groups and we also offer a direct, exclusive, door-to-door Private Transfer service.

If you wish to make your own way to resort, a reduction on the above prices will apply. For a competitive hire car quote or advice on travelling to resort by train or self-driving, please contact our office.

Resort Managers

We provide Resort Manager representation in those resorts where we feel you need them most, namely Fieberbrunn and St Johann in Tirol. Their brief is to be attentive yet not intrusive and they provide as much support and attention as you desire to make the most of your time on and off the slopes. For all other resorts, we provide comprehensive pre-departure information packs and our Austrian Resort Managers are contactable 24 hours a day by mobile phone should you require any assistance.

Ski Weekends and flexible, short breaks – from £289 per person

We offer ski and snowboard weekends and short breaks to most of our resorts. These are tailored to your requirements in terms of resort, hotel and duration with prices from £289 per person for 3 nights ensuite bed and breakfast accommodation including airport transfers. Longer durations, 4+ Luxury and Spa Hotel options with private airport transfers will increase the price. Whether a mid-range or luxury short break, please contact our office for a personal quotation.

For Ski Weekend advice and price guides, visit our dedicated Ski Weekend page at www.snowscape.co.uk.

Children's prices and third person reductions

Most hotels offer triple, quad or family rooms and we offer good discounts for children sharing with parents. This varies according to age and from hotel to hotel and you should contact our office for prices. Some resorts also offer free lift passes and equipment at certain times of the season and according to age. For more details, please contact our office.

More hotels and prices online

We have many more Hotels and prices online at www.snowscape.co.uk. You can also sign up to our e-newsletter to receive regular offers and news.

Booking terms and conditions

Please note that all holiday bookings are accepted subject to our standard booking terms and conditions. These are available on our website and on request from our office.

SPECIAL OFFERS and REDUCTIONS

Early booking discount :: book by the end of September!

For all bookings confirmed by the end of September, we are pleased to offer £20 per person off the above weekly package prices.

Group discounts

We offer generous discounts for groups that vary according to the time of season. Basically, the bigger the group, the bigger the discount. Please contact us for a competitive quotation.

Loyalty discount :: Welcome back!

For those that have skied or snowboarded with us previously, please deduct £20 per person from the above weekly package prices.

Learning to ski and snowboard :: 10% OFF lessons and rental

If you are new to skiing and snowboarding, we recommend the resorts of Fieberbrunn and St Johann in Tirol where we offer special Learn to Ski packages and up to 10% off your pre-booked equipment hire and beginner ski school lessons.

Making your own way :: Self-drive and Fly-drive

Self-drive to the Alps offers you more flexibility and independence. We also offer fly-drive packages including car hire from the airport to resort. Reductions apply on the above package prices where airport transfers are not required.

Please note that only one discount can be applied at any one time and do not apply to our tailor-made short breaks and ski weekends.

SKI / SNOWBOARD ESSENTIALS

Ski / Snowboard essentials - Fieberbrunn (Ski Circus Saalbach-Hinterglemm-Fieberbrunn)				
6 days (€)	Adult	Child (<6)	Child (<15)	Youth (16-18)
Ski Alpin Card - High Season (HS)	262	0	132	197
Ski Alpin Card - Low Season (LS)	236	0	119	177
Skis / Snowboard - 4*	107	36	57	107
Skis / Snowboard - 5*	139		82	139
Ski / Snowboard boots - 4*	50	24	34	50
Ski / Snowboard lessons 3 days x 4 hours	189	180	180	189
Ski / Snowboard lessons 5 days x 4 hours	207	198	198	207
Ski / Snowboard lessons 3 days x 2 hours	136	110	110	136

LS before 21.12.19 and from 21.3.20. HS all other dates. Lift pass price includes keycard deposit. FREE Helmets for children (<15) on set hire

Ski / Snowboard essentials - Kitzbühel				
6 days (€)	Adult	Child (<10)	Child (<15)	Youth (16-18)
Lift pass - High Season (HS)	267	134	134	200
Lift pass - Low Season (LS)	244	122	122	183
Skis / Snowboard - 4*	142	38	57	142
Skis / Snowboard - 5*	164			164
Ski / Snowboard boots - 4*	58	24	29	58
Ski / Snowboard lessons 3 days x 4 hours	182	182	182	182
Ski / Snowboard lessons 6 days x 4 hours	280	280	280	280

HS 22.12.19-4.1.20 & 2.2.20-14.3.20: LS all other dates. €2 lift pass keycard deposit payable locally.

Ski / Snowboard essentials - St Johann in Tirol				
6 days (€)	Adult	Child (<10)	Child (<15)	Youth (16-18)
Lift pass - High Season (HS)	219	110	110	175
Lift pass - Low Season (LS)	186	94	94	150
Skis / Snowboard - 4*	118	48	56	118
Skis / Snowboard - 5*	151			151
Ski / Snowboard boots - 4*	56	31	37	56
Ski / Snowboard lessons 3 days x 4 hours	158	158	158	158
Ski / Snowboard lessons 5 days x 4 hours	176	176	176	176

LS season before 21.12.19 and from 14.3.20. HS all other dates. Lift pass price includes keycard deposit.

Ski / Snowboard essentials - Saalbach (Ski Circus Saalbach-Hinterglemm-Loogang-Fieberbrunn)				
6 days (€)	Adult	Child (<6)	Child (<15)	Youth (16-18)
Ski Alpin Card - High Season (HS)	262	0	132	197
Ski Alpin Card - Low Season (LS)	236	0	119	177
Skis / Snowboard - 4*	149	60	60	149
Skis / Snowboard - 5*	183			183
Ski / Snowboard boots - 4*	49	24	24	49
Ski / Snowboard lessons 3 days x 4.5 hours	167	167	167	167
Ski / Snowboard lessons 5 days x 4.5 hours	186	186	186	186

LS before 21.12.19 and from 21.3.20. HS all other dates. €2 lift pass keycard deposit payable locally.

Ski / Snowboard essentials - St Anton				
6 days (€)	Adult	Child (<12)	Child (<15)	Youth (16-18)
Lift pass - High Season (HS)	280	168	168	242
Lift pass - Low Season (LS)	240	140	140	209
Skis / Snowboard - 4*	119	59	119	119
Skis / Snowboard - 5*	159		159	159
Ski / Snowboard boots - 4*	60	31	60	60
Ski / Snowboard lessons 3 days x 4 hours	195	195	195	195
Ski / Snowboard lessons 5 days x 4 hours	260	260	260	260

LS before 21.12.19 and from 3.4.20. HS all other dates. €5 keycard deposit payable locally.

Ski and Snowboard essentials

Save time in resort and budget ahead by pre-booking lift passes, equipment and lessons prior to departure. In our staffed resorts, our resort managers will make the necessary arrangements for you. If you are travelling to other resorts, ski pack vouchers will be included with your final travel details and these are exchanged for ski packs locally. You can add these onto your reservation at any time up to departure.

We have provided weekly (6 day) prices for ski and snowboard essentials in our most popular resorts. For other resorts and for short stays, weekends and other durations, please contact our office.

Ski and Snowboard School

Lesson times are normally from 10am – midday and from 1pm – 3pm with most courses starting on Sundays. A mountain restaurant lunch and lunchtime supervision for children can usually be booked and paid for locally. Most resorts offer a kindergarten for children from 6 months and children are welcome in ski school from around 3½ years of age.

If you are travelling over a weekend, you may not always be able to join a course in which case private lessons are the ideal choice.



Private lessons and guiding

For tweaking bad habits, fine-tuning your technique or if ski school is simply not for you, one-to-one tuition delivers great results. Your friends or family can join in too and sharing the overall price is often very cost-effective.

We can also organise off-piste or speciality guides - full prices on request.

Fieberbrunn :: Freeride & Off-Piste

Home to Austria's Freeride World Tour event, Fieberbrunn has a great snow record and offers some fantastic off-piste terrain.

In partnership with local Fieberbrunn Freeride Experts, S4, we offer Freeride Courses, guiding, ski touring and off-piste days which include expert coaching, a high level of safety and use of avalanche transceiver, probe and shovel (and instruction on how to use them). Freeride and Touring Skis can be rented locally.

If you can ski or snowboard efficiently and in control in all snow conditions and are looking to take your first steps off-piste or wish to explore Fieberbrunn's Freeride terrain, please get in touch with our office for prices and packages.

Airport Transfers

For smaller groups, our airport transfers are typically by minibus taxi shuttle for maximum efficiency and minimum waiting time. For larger groups we use coach transfers. We also offer private transfers for the most direct door-to-door service. The times below represent the average travelling time under normal weather and traffic conditions. Please note that peak season holiday traffic and adverse weather conditions will affect these. As we have an obligation to ensure you check in at the airport in good time, return shuttle transfer times may well depart resort earlier than you wish in which case private transfers can be organised for a small supplement.

Airport – Resort transfer times

Resort / Airport	Salzburg	Munich	Innsbruck
Fieberbrunn	1 hour	2¼ hours	1½ hours
St Johann in Tirol	1 hour	2 hours	1¼ hours
Kitzbühel / Kirchberg	1¼ hours	2 hours	1¼ hours
Saalbach	1½ hours	3 hours	2½ hours
Zell am See / Kaprun	1½ hours	2½ hours	2½ hours
St Anton		3 hours	1½ hours
Sölden			1¼ hours
Stubai			½ hour
Mayrhofen		2½ hours	1 hour

Winter Sports Travel insurance

Travel insurance is essential and it is a condition of booking that you and all members of your party have adequate winter sports insurance. We will not be responsible for meeting any sums which would have been covered had you taken comprehensive winter sports travel insurance. A comprehensive winter sports travel insurance policy is one that has additional cover for skiing and snowboarding as well as medical expenses, emergency assistance, repatriation, personal liability, travel delay, missed departure and cancellation and curtailment. It is your responsibility to ensure that the insurance cover you purchase is adequate for your particular needs.

To get a quote or to arrange cover

☀ Telephone 0800 458 8454 quoting reference WU597 for exclusive rates

☀ Visit www.snowscape.co.uk and click on our 'Prices' page. Scroll to bottom of page and click on 'Buy Travel Insurance' button.

The price of your holiday also includes a fidelity insurance that protects our clients in the unlikely event of insolvency of the travel company. Once you have purchased your holiday from Snowscape Ltd, who are members of the Travel Trust Association, your money is 100% protected.

Enquiries and reservations

01905 731269



Please note that all prices are correct at the time of publication (September 2019) and remain subject to change.

