



## WINTER 2011/12 PRICES

Property	4* Hotel Fontana	4* Alpine Resort	4* Schloss Rosenegg	4* Hotel Alte Post	Pension Sonne	Trixl Apartments	4* Sport Hotel	Pension Meisner Obermoser	Eier Apartments	3* Hotel Strasshofer	4* S Hotel Schwarzer Adler	4* Hotel Maria Theresia	5* Hotel Schloss Lebenberg	4* Hotel Elisabeth	3* Hotel Taxacher	4* Hotel Neuhaus	4* Sport Hotel Berger	4* Hotel Schwebbebahn	4* Hotel Zum Hirschen	3* Hotel Mitteregger	Hotels / Pensions	4* Hotel Tyrol	4* Hotel Kertess
Resort	Fieberbrunn	Fieberbrunn	Fieberbrunn	Fieberbrunn	Fieberbrunn	Fieberbrunn	St Johann	St Johann	St Johann	Kitzbühel	Kitzbühel	Kitzbühel	Kitzbühel	Kirchberg	Kirchberg	Saalbach	Saalbach	Zell am See	Zell am See	Kaprun	Stubai	St Anton	St Anton
Basis	HB	HB	HB	HB	BB	SC	BB	BB	SC	HB	HB	HB	HB	HB	HB	HB	HB	HB	HB	HB	BB / HB	HB	HB
	2 share	2 share	2 share	2 share	2 share	6 share	2 share	2 share	6 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share

### Departure Date

10-DEC-11	459	499	499	539	289	249	-	379	249	419	719	599	749	489	419	-	-	-	-	519	-	479	
17-DEC-11	499	549	539	539	309	279	-	389	269	509	749	709	789	529	459	-	759	689	539	619	889	559	
24-DEC-11	869	1129	779	619	339	319	799	429	359	829	1889	1029	1569	959	629	1159	1079	929	839	799	1269	879	
31-DEC-11	959	1199	819	669	389	339	849	449	379	869	1959	1259	1899	989	659	1259	1109	1049	959	869	1299	1399	
07-JAN-12	599	689	499	489	299	249	609	369	279	519	899	709	789	679	479	879	679	599	579	589	Please	899	719
14-JAN-12	609	689	499	499	309	259	619	379	279	529	959	949	1089	659	489	879	769	609	589	599	contact	899	729
21-JAN-12	619	699	519	499	309	259	629	389	289	539	999	739	1099	669	489	879	769	619	599	609	our	849	739
28-JAN-12	639	709	519	509	319	289	639	399	299	549	959	709	1109	679	499	889	779	639	599	619	office	859	749
04-FEB-12	769	869	619	559	339	299	739	409	339	639	1209	869	1139	689	549	1069	859	859	689	619	for	869	759
11-FEB-12	879	889	719	659	389	339	799	439	369	689	1299	969	1249	859	609	1139	959	919	759	729	Pension	1139	899
18-FEB-12	899	1009	659	599	339	319	749	409	339	639	1249	889	1169	929	569	1069	889	869	689	679	and	1129	879
25-FEB-12	859	1009	659	569	319	299	739	399	329	629	979	769	919	789	569	1059	859	869	679	669	Hotel	1119	869
03-MAR-12	649	749	549	559	319	289	649	399	289	529	969	729	849	579	559	959	789	689	599	609	prices	1109	869
10-MAR-12	679	779	539	499	309	259	629	379	279	519	759	679	759	539	509	649	629	599	589	599	in	1089	869
17-MAR-12	619	689	519	489	309	249	629	369	269	469	759	669	739	519	459	639	619	599	509	599	Stubai	899	739
24-MAR-12	659	719	529	479	299	249	-	369	289	469	759	609	729	529	459	629	629	599	499	599		879	729
31-MAR-12	659	719	559	519	339	289	-	-	-	509	799	659	789	559	469	-	659	639	569	669		849	759
07-APR-12	-	-	-	519	339	289	-	-	-	-	799	659	789	-	-	-	-	639	569	599		849	539

### Single supplement per person per night

POA	POA	10	9	6	-	9	6	-	13	POA	POA	POA	0	9	29	20	20	6	7	-	8	9
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All prices are per person in £ sterling for a 7 night stay. Reductions apply for a third person sharing in a room: Please contact us.

Many more hotels and prices online at [www.snowscape.co.uk](http://www.snowscape.co.uk)

## What's included?

### Our prices include

- Accommodation and board as described
- Return airport transfers (see details right)
- Services of our Resort Manager
- All local taxes
- All linen and final cleaning (apartments)

### And exclude

- Flights or ferry travel
- Lift passes, equipment hire and lessons
- Winter sports travel insurance

### Flights :: Getting there

Salzburg, Austria is the main gateway for the majority of our resorts. Innsbruck (Austria) and Munich (Germany) are also alternative arrival airports for some of our resorts. Please see over for airport transfer times.

For availability, prices and advice on scheduled, charter or no-frills airlines to these destinations from airports across the UK, please contact our office. Alternatively, you are welcome to source your own flights and book the remainder of your package through Snowscape. For flight links, go to [www.snowscape.co.uk](http://www.snowscape.co.uk) and click on 'Links'.

### And onto resort :: Airport transfers

Airport transfers by minibus taxi (minimum 4 passengers) or coach are included in our packages from Salzburg to all of our resorts excluding St Anton. For a small supplement, and depending on the size of your party, we also offer airport transfers from Munich and Innsbruck Airports. A small supplement may apply for transfers with less than four passengers. We also offer private airport transfers on request as well as competitive car hire rates from the airport.

### St Anton :: Airport transfers

Please note that our prices for St Anton are based on accommodation only and do not include airport transfers. For details of transfer options by coach, minibus taxi, train or car hire, please contact us.

### Resort Managers

We provide resort manager representation in those resorts where we feel you need them most: Fieberbrunn and St Johann in Tirol. For guests travelling to our other resorts, comprehensive pre-departure information packs will be sent to you. Our resort managers are contactable 24 hours a day by mobile phone should you require any assistance at any time.

### More hotels and prices online

There are many more hotels and package prices online. For more details, please visit [www.snowscape.co.uk](http://www.snowscape.co.uk). You can also sign up to our e-newsletter and receive offers direct to your inbox.

### Stubai prices

We have a number of weekly and flexible packages to Stubai which are detailed online and include airport transfers to and from Innsbruck airport. Visit [www.snowscape.co.uk](http://www.snowscape.co.uk) for more details.

### Ski weekends and short breaks – from £195 per person

With the exception of peak season New Year and February school holiday dates, we offer ski and snowboard weekends and short breaks to most of our resorts. These are tailored to your requirements in terms of resort, hotel and duration with prices from £195 per person for 3 nights' ensuite bed and breakfast accommodation including airport transfers. For a personal quotation, please contact our office.

### Children's prices and 3rd person reductions

Most hotels offer triple or family rooms and generous discounts apply for the third person sharing or for children sharing with parents. This varies from hotel to hotel and according to age. In some resorts, free child lift passes and equipment are also available depending on age and date of departure. Please contact us for further details.

### Booking terms and conditions

Please note that all holiday bookings are accepted subject to our standard booking terms and conditions. These are available on our website and on request from our office.

### SPECIAL OFFERS and REDUCTIONS

#### Early booking discount :: book by the end of September!

For all bookings confirmed by the end of September, we are pleased to offer £20 per person off the above weekly package prices.

#### Group discounts

We offer generous discounts for groups that vary according to the time of season. Basically, the bigger the group, the bigger the discount. Please contact us for a competitive quotation.

#### Loyalty discount :: Welcome back!

For those that have skied or snowboarded with us previously, please deduct £20 per person from the above weekly package prices.

#### Learning to ski and snowboard :: 10% OFF lessons and rental

If you are new to skiing and snowboarding, we recommend the resorts of Fieberbrunn and St Johann in Tirol where we offer special Learn to Ski packages and up to 10% off your pre-booked equipment hire and beginner ski school lessons.

#### Making your own way :: Self-drive and Fly-drive

Self-drive to the Alps offers you more flexibility and independence. We also offer fly-drive packages including car hire from the airport to resort. Reductions apply on the above package prices where airport transfers are not required.

Please note that only one discount can be applied at any one time and does not apply to tailor-made quotes.

# SKI / SNOWBOARD ESSENTIALS

Ski / Snowboard essentials - Fieberbrunn				
6 days (£)	Adult	Child (<6)	Child (<15)	Youth (16-18)
Schneewinkel lift pass - high season	175	0	88	140
Schneewinkel lift pass - low season	149	0	75	120
Skis / Snowboard 3*	58			58
Skis / Snowboard 4*	78	26	41	78
Skis / Snowboard 5*	106		58	106
Ski / Snowboard boots 4*	29	18	24	29
Ski / Snowboard lessons 3 days x 4 hours	126	123	123	126
Ski / Snowboard lessons 6 days x 4 hours	154	150	150	154
Ski / Snowboard lessons 3 days x 2 hours	90	78	78	90

Low season before 17.12.11 and from 11.3.12. Lift pass price includes keycard deposit. FREE Helmets for Children (<15) on set hire

Ski / Snowboard essentials - St Johann in Tirol				
6 days (£)	Adult	Child (<10)	Child (<16)	Youth (16-18)
Schneewinkel lift pass - high season	175	0	88	140
Schneewinkel lift pass - low season	149	0	75	120
Skis - Standard	59	28	59	59
Skis / Snowboard - TOP	88		88	88
Skis - Superior - VIP	120			120
Ski boots - standard	34	15	34	34
Ski / Snowboard boots - TOP	49		49	49
Ski / Snowboard lessons 3 days x 4 hours	106	106	106	106
Ski / Snowboard lessons 5 days x 4 hours	125	125	125	125

Low season before 17.12.11 and from 11.3.12. Lift pass price includes keycard deposit. Helmets EURO 2/day - pay locally.

Ski / Snowboard essentials - Kitzbühel				
6 days (£)	Adult	Child (<15)	Child (<16)	Youth (16-18)
Lift pass - high season	192	96	96	153
Lift pass - low season	172	75	75	138
Skis / Snowboard - 3* / Bronze	55	28	55	55
Skis / Snowboard - 4* / Silver	88		88	88
Skis - 5* / Gold	115		115	115
Ski / Snowboard boots - 3* / Bronze	33	19	33	33
Ski / Snowboard boots - 4* / Silver	46		46	46
Ski / Snowboard lessons 3 days x 4 hours	136	136	136	136
Ski lessons 6 days x 4 hours	164	164	164	164
Learn to Ski - 6 days rental + lessons	225	180	225	225

Low season before 12.12.11 and from 12.3.12. £2 lift pass keycard deposit payable locally. FREE helmets for children (<11)

Ski / Snowboard essentials - Saalbach				
6 days (£)	Adult	Child (<15)	Youth (16-18)	
Lift pass - high season (HS)	193	96	145	
Lift pass - mid season (MS)	183	92	137	
Lift pass - low season (LS)	174	87	130	
Skis / Snowboard - 3*	90		90	
Skis / Snowboard - 4*	108	45	108	
Ski / Snowboard boots - 3*	45		45	
Ski / Snowboard boots - 4*	54	27	54	
Ski / Snowboard lessons 3 days x 4 hours	123	145	123	
Ski / Snowboard lessons 6 days x 4 hours	143	185	143	

Lesson prices are high season (HS). Reductions apply for Low / Mid Season (LS/MS)

**SPECIAL LEARN TO SKI / SNOWBOARD PACKAGES AVAILABLE. CONTACT US**

HS 24.12.11-7.1.12; 28.01.12-16.03.12. MS 7-28.1.12. LS 17.3.12-15.4.12. £2 lift pass keycard deposit payable locally

Ski / Snowboard essentials - Zell am See				
6 days (£)	Adult	Child (<14)	Youth (16-18)	
Lift pass - high season (HS)	190	95	143	
Lift pass - low season (MS)	181	90	135	
Lift pass - low season (LS)	168	84	127	
Skis - 3*	72		72	
Skis / Snowboard - 4*	97	49	97	
Skis / Snowboard - 5*	125		125	
Ski / Snowboard boots - 4*	55	27	55	
Ski / Snowboard lessons 3 days x 4 hours	145	145	145	
Ski / Snowboard lessons 5 days x 4 hours	145	145	145	

LS before 24.12.11. HS 25.12.11-7.1.12; 22.1.12-16.3.12; 1-15.4.12. MS 8-21.1.12; 17-31.3.12. £2 keycard deposit locally.

## Ski and Snowboard essentials

Save time in resort and budget ahead by pre-booking lift passes, equipment and lessons prior to departure. In our staffed resorts, our resort managers will make the necessary arrangements for you. If you are travelling to other resorts, ski pack vouchers will be included with your final travel details and these are exchanged for ski packs locally. You can add these onto your reservation at any time up to departure.

We have provided weekly (6 day) prices for ski and snowboard essentials in our most popular resorts. For other resorts and for short stays, weekends and other durations, please contact our office.

## Ski and Snowboard School

Lesson times are normally from 10am -midday and from 1pm - 3pm with most courses starting on Sundays. A mountain restaurant lunch and lunchtime supervision for children can usually be booked and paid for locally. Most resorts offer a kindergarten for children from 6 months and children are welcome in ski school from around 3½ years of age.

If you are travelling over a weekend, you may not always be able to join a course in which case private lessons are the ideal choice.



## Private lessons and guiding

For tweaking bad habits, fine-tuning your technique or if ski school is simply not for you, one-to-one tuition delivers great results. Your friends or family can join in too and sharing the overall price is often very cost-effective.

We can also organise off-piste or speciality guides - full prices on request.

## NEW! Fieberbrunn Freeride Weekends and Off-piste courses

Home to Austria's only Big Mountain and Freeride World Tour event, Fieberbrunn offers some fantastic off-piste terrain. This season we are introducing Freeride Weekends and Freeride courses which include 3 days guiding and freeride coaching, freeride skis, video analysis, avalanche transceiver, probe and shovel (and instruction on how to use them).

Designed for intermediate to advanced off-piste skiers who are able to ski efficiently and in control in all snow conditions, the introductory prices for this great package are:

- £269 per person based on a minimum of 3 people in a group.
- Add additional group members for just £119 per person

## Airport Transfers

With the exception of high season and for larger groups, most of our transfers are by minibus taxi for maximum efficiency and minimum waiting time. The times below represent the average travelling time under normal weather and traffic conditions. Please note that peak season holiday traffic and adverse weather conditions are likely to affect these.

### Airport - Resort transfer times

Resort / Airport	Salzburg	Munich	Innsbruck
Fieberbrunn	1 hour	2 hours	1½ hours
St Johann in Tirol	1 hour	2 hours	1½ hours
Kitzbühel / Kirchberg	1¼ hours	2 hours	1½ hours
Saalbach	1½ hours		
Zell am See / Kaprun	1½ hours		
Stubai			30 mins
St Anton			1½ hours

## Winter Sports Travel insurance

Travel insurance is essential and it is a condition of booking that you and all members of your party have adequate winter sports insurance. We will not be responsible for meeting any sums which would have been covered had you taken comprehensive winter sports travel insurance. A comprehensive winter sports travel insurance policy is one that has additional cover for skiing and snowboarding as well as medical expenses, emergency assistance, repatriation, personal liability, travel delay, missed departure and cancellation and curtailment. It is your responsibility to ensure that the insurance cover you purchase is adequate for your particular needs.

Snowscape Limited makes travel insurance policies available to UK residents through our membership with the Travel Trust Association.

### To get a quote or to arrange cover

- Freephone 0800 083 8746 quoting our reference 'WG595' for exclusive rates.
- Or go online at [www.snowscape.co.uk](http://www.snowscape.co.uk) and click on **LINKS**. Follow the Travel Insurance link at the top of the page for a quote and to buy securely online.

The price of your holiday also includes a fidelity insurance that protects our clients in the unlikely event of insolvency of the travel company. Once you have purchased your holiday from Snowscape Ltd, who are members of the Travel Trust Association, your money is completely protected.

Enquiries and reservations

# 08453 70 85 70



Please note that all prices are correct at the time of publication (August 2011) and remain subject to change.

