



## WINTER 2010/11 PRICES

Property	4* Hotel Fontana	4* Alpine Resort	4* Schloss Rosenegg	4* Hotel Alte Post	Pension Sonne	Trixl Apartments	4* Hotel Brucknawirt	Pension Meisner Obermoser	Eier Apartments	3* Hotel Strasshofer	4* Hotel Schwarzer Adler	4* Hotel Maria Theresia	5* Hotel Schloss Leobenberg	4* Hotel Elisabeth	3* Hotel Taxacherhof	4* Hotel Panther	4* Sport Hotel Berger	4* Hotel Schermer	3* Hotel Bichlingerhof	4* Hotel Kertess	4* Hotel Tyrol	4* Hotel Latschenhof	3* Hotel Tauernkogel
Resort	Fieberbrunn	Fieberbrunn	Fieberbrunn	Fieberbrunn	Fieberbrunn	Fieberbrunn	St Johann	St Johann	St Johann	Kitzbühel	Kitzbühel	Kitzbühel	Kitzbühel	Kirchberg	Kirchberg	Saalbach	Saalbach	Westendorf	Westendorf	St Anton	St Anton	Obertauern	Obertauern
Basis	HB	HB	HB	HB	BB	SC	HB	BB	SC	HB	HB	HB	HB	HB	HB	HB	HB	HB	HB	HB	HB	HB	HB
	2 share	2 share	2 share	2 share	2 share	6 share	2 share	2 share	6 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share

### Departure Date

12-DEC-10	449	489	-	-	279	279	529	359	259	419	749	649	1199	469	469	639	669	619	-	479	649	459	419
19-DEC-10	559	629	529	529	299	289	649	379	309	609	1359	769	1279	619	569	729	759	789	519	799	929	549	549
26-DEC-10	1039	1129	789	649	369	339	799	429	359	869	1759	1069	1799	939	649	969	1069	899	599	1359	1269	799	729
02-JAN-11	649	839	579	439	289	279	659	369	299	559	1039	729	1379	609	499	699	639	639	439	689	879	489	469
08-JAN-11	589	659	539	459	289	249	559	359	269	499	859	659	799	629	459	639	659	689	449	679	859	559	529
15-JAN-11	599	659	479	459	289	249	569	369	269	509	859	659	1029	639	459	649	729	699	459	689	859	569	539
22-JAN-11	599	669	489	469	299	259	569	379	299	519	869	669	969	639	469	759	729	699	459	689	809	569	539
29-JAN-11	609	679	499	479	299	289	579	379	309	539	899	679	979	649	479	769	679	719	499	699	819	639	589
05-FEB-11	719	839	589	499	309	299	589	379	319	609	1099	769	1069	659	529	769	829	739	509	709	929	649	589
12-FEB-11	639	709	589	539	319	309	599	389	369	619	1159	789	1079	749	549	819	839	809	529	809	1059	649	599
19-FEB-11	949	1069	689	639	369	359	699	409	319	699	1199	869	1139	819	609	909	899	949	619	899	1149	739	659
26-FEB-11	609	689	599	509	309	299	629	379	309	599	899	719	899	749	539	829	819	799	529	809	1049	639	599
05-MAR-11	699	799	569	479	309	279	619	379	279	589	889	719	889	739	509	829	809	789	519	799	1029	629	589
12-MAR-11	599	659	489	469	289	259	539	349	269	439	759	669	789	499	479	579	609	689	449	699	1009	569	529
19-MAR-11	589	659	489	459	279	249	539	359	269	429	759	659	739	489	429	569	599	589	-	599	859	559	529
26-MAR-11	569	649	-	449	299	249	569	359	289	429	739	659	739	499	-	599	619	-	-	599	759	599	559
02-APR-11	599	689	-	489	309	289	-	-	-	459	789	699	789	499	-	-	619	-	-	479	769	609	579
09-APR-11	599	689	-	489	309	289	-	-	-	-	-	699	789	-	-	-	-	-	-	479	769	609	609

### Single supplement per person per night

	POA	POA	9	9	5	-	9	5	-	POA	POA	0	POA	0	9	0	POA	POA	0	POA	POA	POA	POA
--	-----	-----	---	---	---	---	---	---	---	-----	-----	---	-----	---	---	---	-----	-----	---	-----	-----	-----	-----

All prices are per person in £ sterling for a 7 night stay (02 Jan 2011 departure is for 6 nights). Reductions apply for a third person sharing a room. Please contact us.

## What's included?

### Our prices include

- Accommodation and board as described
- Return airport transfers (see details right)
- Services of our Resort Manager
- All local taxes
- All linen and final cleaning (apartments)

### And exclude

- Flights or ferry travel
- Lift passes, equipment hire and lessons
- Winter sports travel insurance

### Flights - Getting there

Salzburg, Austria is the main gateway for the majority of our resorts. Munich (Germany) and Innsbruck (Austria) are also alternative arrival airports for some of our resorts. Please see over for airport transfer times.

For availability, prices and advice on scheduled, charter or no-frills airlines to these destinations from airports across the UK, please contact our office. Alternatively, you are able to source your own flights and book the remainder of your package through Snowscape. For flight links, go to [www.snowscape.co.uk](http://www.snowscape.co.uk) and click on 'Links'.

### And onto resort - Airport transfers

Airport transfers by minibus taxi (minimum 4 passengers) or coach are included in our packages from Salzburg to all of our resorts excluding St Anton and Obertauern. For a small supplement, and depending on the size of your party, we also offer airport transfers from Munich and Innsbruck Airport to Fieberbrunn, St Johann, Kitzbühel, Kirchberg and Westendorf. A small supplement may apply for transfers with less than four passengers. We also offer private airport transfers on request as well as competitive car hire rates from the airport.

### St Anton and Obertauern

Please note that our prices for St Anton and Obertauern are based on accommodation only and do not include airport transfers. For details of transfer options by coach, taxi, train or car hire, please contact us.

### Resort Managers

We provide resort manager representation in those resorts where we feel you need them most: Fieberbrunn and St Johann in Tirol. For guests travelling to our other resorts, comprehensive pre-departure information packs will be sent to you. Our resort managers are contactable 24 hours a day by mobile phone should you require any assistance at any time.

### SPECIAL OFFERS and REDUCTIONS

#### Early booking discount - book by the end of September!

For all bookings confirmed by the end of September, we are pleased to offer £20 per person off the above weekly package prices.

#### Christmas and New Year

Please note most departures for the Christmas and New Year period are on Sundays. Some hotels are offering Tuesday changeovers (21 and 28 December). For most hotels, we can offer flexible breaks up to the 26th December. Please contact us for details of availability for your preferred dates of travel.

#### Children's prices and reductions

Most hotels offer triple or family rooms and generous discounts apply for children sharing the parents' room. This varies from hotel to hotel and according to age. In some resorts, free child lift passes and equipment are also available depending on age and date of departure. Please contact us for further details.

#### Group discounts

We offer generous discounts for groups that vary according to the time of season. Basically, the bigger the group, the bigger the discount. Contact us for a competitive quotation.

#### Loyalty discount - Welcome back!

For those that have skied or snowboarded with us previously, please deduct £20 per person from the above weekly package prices.

#### More hotels and prices online

There are even more hotels and package prices online. For more details, visit [www.snowscape.co.uk](http://www.snowscape.co.uk). You can also sign up to our e-newsletter and receive offers direct to your inbox.

#### Ski weekends and short breaks - from £179 per person

With the exception of peak season New Year and February high season dates, we offer ski and snowboard weekends and short breaks to most of our resorts. These are tailored to your requirements in terms of resort, hotel and duration with prices from £179 per person for 3 nights' ensuite bed and breakfast accommodation including airport transfers. For a personal quotation, please contact our office.

#### Learning to ski and snowboard - 10% OFF lessons and rental

If you are new to skiing and snowboarding, we recommend the resorts of Fieberbrunn and St Johann in Tirol where we offer special Learn to Ski packages and up to 10% off your pre-booked equipment hire and beginner ski school lessons.

#### Making your own way: Self-drive and Fly-drive

Self-drive to the Alps offers you more flexibility and independence. We also offer fly-drive packages including car hire from the airport to resort. Reductions apply on the above package prices when airport transfers are not required.

#### Booking terms and conditions

Please note that all holiday bookings are accepted subject to our standard booking terms and conditions. These are available on our website and on request from our office.

Please note that only one discount can be applied at any one time and does not apply to tailor-made quotes.

# SKI / SNOWBOARD ESSENTIALS

Ski / Snowboard essentials - Fieberbrunn				
6 days (£)	Adult	Child (<6)	Child (<16)	Youth (16-18)
Schneewinkel lift pass - high season	162	0	82	131
Schneewinkel lift pass - low season	139	0	71	112
Skis / Snowboard and boots - Set - 4*	95	42	47	95
Skis / Snowboard 4*	67	25	30	67
Ski / Snowboard boots 4*	28	17	17	28
Skis / Snowboard 5 *	97			97
Ski / Snowboard lessons 3 days x 4 hours	112	109	109	112
Ski / Snowboard lessons 6 days x 4 hours	142	139	139	142
Ski / Snowboard lessons 3 days x 2 hours	86	86	86	86
Low season before 18.12.10 and from 13.3.11. Lift pass price includes keycard deposit. FREE Helmets for Children (<15) on set hire				

Ski / Snowboard essentials - St Johann in Tirol				
6 days (£)	Adult	Child (<10)	Child (<16)	Youth (16-18)
Schneewinkel lift pass - high season	162	0	82	131
Schneewinkel lift pass - low season	139	0	71	112
Skis - standard	53	25	53	53
Ski boots - standard	32	16	32	32
Skis - Superior VIP	105			105
Snowboard	85		85	85
Snowboard boots	42		42	42
Ski / Snowboard lessons 3 days x 4 hours	102	102	102	102
Ski / Snowboard lessons 5 days x 4 hours	120	120	120	120
Low season before 18.12.10 and from 13.3.11. Lift pass price includes keycard deposit. Helmets EURO 2/day - pay locally.				

Ski / Snowboard essentials - Kitzbühel				
6 days (£)	Adult	Child (<15)	Child (<16)	Youth (16-18)
Lift pass - high season	176	88	88	140
Lift pass - low season	159	80	80	127
Skis / Snowboard - 3* / Bronze	52	26	35	52
Skis - 4* / Silver	85			85
Skis - 5* / Gold	110			110
Ski / Snowboard boots - 3* / Bronze	32	18	32	32
Ski / Snowboard lessons 3 days x 4 hours	130	130	130	130
Ski lessons 6 days x 4 hours	157	157	157	157
Learn to Ski - 6 days rental + lessons	225	185	225	225
Low season before 18.12.10 and from 13.3.11. £2 lift pass keycard deposit payable locally. FREE helmets for children (<11)				

Ski / Snowboard essentials - Saalbach				
6 days (£)	Adult	Child (<14)	Youth (16-18)	
Lift pass - high season (HS)	179	90	134	
Lift pass - mid season (MS)	161	81	121	
Lift pass - low season (LS)	170	85	128	
Skis / Snowboard - 3*	65	47	65	
Skis / Snowboard - 4* / VIP	91	47	91	
Boots - 3*	31	32	31	
Ski / Snowboard lessons 3 days x 4 hours	134	134	134	
Ski / Snowboard lessons 6 days x 4 hours	177	177	177	
Lesson prices are high season (HS). Reductions apply for Low / Mid Season (LS/MS)				
<b>SPECIAL LEARN TO SKI / SNOWBOARD PACKAGES AVAILABLE. CONTACT US</b>				
HS 26.12.10-8.1.11; 12.2.11-26.2.11. MS 30.1.11-12.2.11. LS 13.3.11 - 9.4.11. £2 lift pass keycard deposit payable locally				

Ski / Snowboard essentials - Westendorf				
6 days (£)	Adult	Child (<14)	Youth (16-18)	
Lift pass - high season	169	85	136	
Lift pass - low season	144	72	115	
Skis / Snowboard - 4*	55	28	55	
Skis / Snowboard - 5*	82		82	
Skis / Snowboard boots	26	13	26	
Ski lessons 3 days x 4 hours	109	109	109	
Ski lessons 5 days x 4 hours	118	118	118	
Snowboard lessons 3 days x 4 hours	121	121	121	
Low season before 18.12.10 and from 19.3.11. £2 lift pass keycard deposit payable locally				

## Ski and Snowboard essentials

Save time in resort and budget ahead by pre-booking lift passes, equipment and lessons prior to departure. In our staffed resorts, our resort managers will make the necessary arrangements for you. If you are travelling to other resorts, ski pack vouchers will be included with your final travel details and these are exchanged for ski packs locally. You can add these onto your reservation at any time up to departure.

We have provided weekly (6 day) prices for ski and snowboard essentials in our most popular resorts. For other resorts and for short stays, weekends and other durations, please contact our office.

## Ski and Snowboard School

Lesson times are normally from 10am - midday and from 1pm - 3pm with most courses starting on Sundays. A mountain restaurant lunch and lunchtime supervision for children can usually be booked and paid for locally. Most resorts offer a kindergarten for children from 6 months and children are welcome in ski school from around 3½ years of age.

If you are travelling over a weekend, you may not always be able to join a course in which case private lessons are the ideal choice.

## Private lessons and guiding

For tweaking bad habits, fine-tuning your technique or if ski school is simply not for you, one-to-one tuition delivers great results. Your friends or family can join in too and sharing the overall price is often very cost-effective.

We can also organise off-piste or speciality guides – full prices on request.



## Airport Transfers

With the exception of high season and for larger groups, most of our transfers are by minibus taxi for maximum efficiency and minimum waiting time. The times below represent the average travelling time under normal weather and traffic conditions. Please note that peak season holiday traffic and adverse weather conditions are likely to affect these.

Airport – Resort transfer times			
Resort / Airport	Salzburg	Munich	Innsbruck
Fieberbrunn	1 hour	2 hours	1½ hours
St Johann	1 hour	2 hours	1½ hours
Kitzbühel / Kirchberg	1¼ hours	2 hours	1½ hours
Westendorf	1½ hours	2 hours	1 hour
Saalbach	1½ hours		
Obertauern	1 hour		
St Anton			1½ hours

## NEW! Fieberbrunn Freeride Weekends and Off-piste courses

Home to Austria's only Big Mountain Freeride and World Qualifier event, Fieberbrunn offers some fantastic off-piste terrain. This season we are introducing Freeride Weekends and Freeride courses which include 3 days guiding and freeride coaching, freeride skis, video analysis, avalanche transceiver, probe and shovel (and instruction on how to use them).

Designed for intermediate to advanced off-piste skiers who are able to ski efficiently and in control in all snow conditions, the introductory prices for this great package are:

- £269 per person based on a minimum of 3 people in a group.
- £119 for each additional group member thereafter.

## Fieberbrunn Special Offers

Valid from 09.01.11-04.02.11 and from 07.03.11 until the end of the season.

### FREE CHILDREN'S SKI AND BOOT HIRE

Children under 10 receive free ski and boot rental when parents rent skis within this period.

### LEARN TO SKI OR SNOWBOARD

Learn to ski or snowboard in Fieberbrunn and save ££! Book 6 days beginner skis and boots plus 3 days beginner lessons (4 hours per day) for just £159 per person.

## Winter Sports Travel insurance

Travel insurance is essential and it is a condition of booking that you and all members of your party have adequate winter sports insurance. We will not be responsible for meeting any sums which would have been covered had you taken comprehensive winter sports travel insurance. A comprehensive winter sports travel insurance policy is one that has additional cover for skiing and snowboarding as well as medical expenses, emergency assistance, repatriation, personal liability, travel delay, missed departure and cancellation and curtailment. It is your responsibility to ensure that the insurance cover you purchase is adequate for your particular needs.

Snowscape Limited makes travel insurance policies available to UK residents through our membership with the Travel Trust Association.

## To get a quote or to arrange cover

- Freephone 0800 083 8746 quoting our reference 'WG595' for exclusive rates.
- Or go online at [www.snowscape.co.uk](http://www.snowscape.co.uk) and click on **LINKS**. Follow the Travel Insurance link at the top of the page for a quote and to buy securely online.

The price of your holiday also includes a fidelity insurance that protects our clients in the unlikely event of insolvency of the travel company. Once you have purchased your holiday from Snowscape Ltd, who are members of the Travel Trust Association, your money is completely protected.

Enquiries and reservations

**08453 70 85 70** 



Please note that all prices are correct at the time of publication (August 2010) and remain subject to change.

