



WINTER 2017 / 18 – 7 NIGHT HOLIDAYS - PRICE GUIDE

Property	4* Alpine Resort	4* Hotel Fontana	4* Hotel Alte Post	Pension Sonne	Trixi Apartments	5* Hotel Schloss Lehenberg	4*S Hotel Schwarzer Adler	4* Hotel Bruckenwirt	4* Hotel Crystal	Pension Melchner Obermoser	4*S Hotel Eva Village	4* Hotel Panther	4* Hotel Kirchbergerhof	4* Hotel Kroneck	4* Hotel Neue Post	4* Hotel Heitzmann	4* Hotel Das Alpenhaus	4* Hotel Tyrolerhof	4* Hotel Erhart	4* Hotel Brennerspitz	4* Hotel Kerress	4* Hotel Karl Schranz
Resort	Fieberbrunn	Fieberbrunn	Fieberbrunn	Fieberbrunn	Fieberbrunn	Kitzbühel	Kitzbühel	St. Johann	St. Johann	St. Johann	Saalbach	Saalbach	Kirchberg	Kirchberg	Zell am See	Zell am See	Kaprun	Sölden	Sölden	Stubai	St. Anton	St. Anton
Basis	HB	HB	HB	BB	SC	HB	HB	HB	HB	BB	HB	HB	HB	HB	HB	HB	HB	HB	HB	HB	HB	HB
	2 share	2 share	2 share	2 share	5 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share

Departure Date

09-Dec-17	609	439	699	399	349	699	859	-	-	-	799	-	-	-	-	-	829	839	-	-	729	699
16-Dec-17	619	539	719	409	369	699	879	709	-	449	829	719	-	499	-	-	839	859	739	559	739	719
23-Dec-17	1129	979	949	459	429	1499	1699	759	759	479	1439	1049	1139	759	879	959	1199	1329	959	789	1079	1019
30-Dec-17	1239	1039	1079	489	489	1869	1639	999	799	509	1469	1199	1239	859	1049	1089	1219	1359	1099	789	1669	1049
06-Jan-18	819	689	769	429	329	999	1229	669	619	469	1179	969	729	639	799	699	869	919	739	579	1049	879
13-Jan-18	829	689	769	439	339	1129	1179	679	629	469	1189	979	949	639	729	719	879	919	739	589	1049	889
20-Jan-18	829	699	779	449	349	1129	1179	749	629	499	1199	989	929	649	729	719	889	1039	829	609	1059	899
27-Jan-18	929	769	779	449	429	1019	1149	759	639	509	1209	1059	859	689	729	729	899	1089	839	619	1179	1019
03-Feb-18	939	779	789	459	439	1029	1149	769	669	509	1319	1069	889	689	869	839	1039	1099	889	619	1179	1029
10-Feb-18	999	839	1049	489	489	1079	1359	919	759	519	1459	1129	989	799	929	899	1079	1319	1019	719	1229	1059
17-Feb-18	1249	1069	1049	489	489	1159	1349	919	749	509	1449	1099	979	799	919	889	1069	1309	979	649	1229	1049
24-Feb-18	1219	1029	1019	459	449	1119	1169	899	669	499	1429	1059	959	759	879	839	1029	1269	949	609	1179	1029
03-Mar-18	839	699	789	459	429	1039	1159	749	599	489	1199	999	769	669	739	829	889	1089	939	609	1179	1019
10-Mar-18	829	689	749	449	389	1029	1149	689	589	469	1189	889	769	639	719	709	879	1079	929	609	1169	1009
17-Mar-18	829	689	749	449	389	1019	1139	679	589	459	989	879	689	579	719	709	869	1069	929	609	1059	1009
24-Mar-18	869	719	799	469	389	809	1179	679	619	-	1019	899	729	659	729	739	1039	1099	969	679	1089	1029
31-Mar-18	869	719	799	469	389	809	1179	-	-	-	929	899	-	569	-	739	1039	1099	819	679	849	849
07-Apr-18	-	-	-	-	-	809	1179	-	-	-	-	-	-	-	-	-	879	899	759	629	849	769

Single supplement per person per night	26	22	10	8	-	28	POA	15	POA	7	POA	10	18	POA	POA	POA	18	18	POA	8	5	POA
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All prices are per person in £ Sterling for a 7 night stay. Reductions apply for a third / fourth person sharing in a room: Please contact us.

What's included?

Our prices include

- Accommodation and board as described
- Return airport transfers (see details right)
- Services of our Resort Manager

And exclude

- Flights or ferry travel
- Lift passes, equipment hire and lessons
- Winter sports travel insurance

Flights :: Getting there

Salzburg, Innsbruck and Munich (Germany) are the main gateway airports to the Austrian Alps. Please see over for airport transfer times.

For availability, prices and advice on scheduled, charter or no-frills airlines to these destinations from airports across the UK, please contact our office. Alternatively, you are welcome to source your own flights and book the remainder of your package through Snowscape. For flight links, please visit the FAQ page at www.snowscape.co.uk.

And onto resort :: Airport transfers

For the purposes of our price guide, return airport transfers by minibus taxi shuttle (minimum 4 passengers) are included from Salzburg or Innsbruck (Salzburg only for Zell am See-Kaprun and Saalbach; Innsbruck only for Stubai, Sölden and St Anton). Munich is available at a small supplement.

A small supplement may apply for transfers with less than four passengers, coaches are available for larger groups and we also offer a direct, exclusive, door-to-door Private Transfer service.

If you wish to make your own way to resort, a reduction on the above prices will apply. For a competitive hire car quote or advice on travelling to resort by train or self-driving, please contact our office.

Resort Managers

We provide Resort Manager representation in those resorts where we feel you need them most, namely Fieberbrunn and St. Johann in Tirol. Their brief is to be attentive yet not intrusive and they provide as much support and attention as you desire to make the most of your time on and off the slopes. For all other resorts, we provide comprehensive pre-departure information packs and our Austrian Resort Managers are contactable 24 hours a day by mobile phone should you require any assistance.

Ski Weekends and flexible, short breaks – from £269 per person

We offer ski and snowboard weekends and short breaks to most of our resorts. These are tailored to your requirements in terms of resort, hotel and duration with prices from £269 per person for 3 nights ensuite bed and breakfast accommodation including airport transfers. Longer durations, 4+ Luxury and Spa Hotel options with private airport transfers will increase the price. Whether a mid-range or luxury short break, please contact our office for a personal quotation.

For Ski Weekend advice and price guides, visit our dedicated Ski Weekend page at www.snowscape.co.uk.

Children's prices and third person reductions

Most hotels offer triple, quad or family rooms and we offer good discounts for children sharing with parents. This varies according to age and from hotel to hotel and you should contact our office for prices. Some resorts also offer free lift passes and equipment at certain times of the season and according to age. For more details, please contact our office.

More hotels and prices online

There are many more hotels and package prices online. For more details, please visit www.snowscape.co.uk. You can also sign up to our e-newsletter and receive offers direct to your inbox.

Booking terms and conditions

Please note that all holiday bookings are accepted subject to our standard booking terms and conditions. These are available on our website and on request from our office.

SPECIAL OFFERS and REDUCTIONS

Early booking discount :: book by the end of September!

For all bookings confirmed by the end of September, we are pleased to offer £20 per person off the above weekly package prices.

Group discounts

We offer generous discounts for groups that vary according to the time of season. Basically, the bigger the group, the bigger the discount. Please contact us for a competitive quotation.

Loyalty discount :: Welcome back!

For those that have skied or snowboarded with us previously, please deduct £20 per person from the above weekly package prices.

Learning to ski and snowboard :: 10% OFF lessons and rental

If you are new to skiing and snowboarding, we recommend the resorts of Fieberbrunn and St. Johann in Tirol where we offer special Learn to Ski packages and up to 10% off your pre-booked equipment hire and beginner ski school lessons.

Making your own way :: Self-drive and Fly-drive

Self-drive to the Alps offers you more flexibility and independence. We also offer fly-drive packages including car hire from the airport to resort. Reductions apply on the above package prices where airport transfers are not required.

Please note that only one discount can be applied at any one time and do not apply to our tailor-made short breaks and ski weekends.

SKI / SNOWBOARD ESSENTIALS

Ski / Snowboard essentials - Fieberbrunn (Ski Circus Saalbach-Hinterglemm-Fieberbrunn)				
6 days (£)	Adult	Child (<6)	Child (<15)	Youth (16-18)
Ski Circus Lift pass - High Season (HS)	247	0	125	186
Ski Circus Lift pass - Low Season (LS)	211	0	106	159
Kitzbüheler Alpen All-Star pass	265	0	133	198
Skis / Snowboard 4 *	105	33	54	105
Skis / Snowboard 5 *	135		78	135
Ski / Snowboard boots 4*	49	23	35	49
Ski / Snowboard lessons 3 days x 4 hours	184	173	173	184
Ski / Snowboard lessons 5 days x 4 hours	202	192	192	202
Ski / Snowboard lessons 3 days x 2 hours	132	105	105	132

LS before 23.12.17 and from 31.3.18. HS all other dates. Lift pass price includes keycard deposit. FREE Helmets for children (<15) on set hire

Ski / Snowboard essentials - Kitzbühel				
6 days (£)	Adult	Child (<12)	Child (<16)	Youth (16-18)
Lift pass - High Season (HS)	256	128	128	191
Lift pass - Low Season (LS)	230	115	115	172
Kitzbüheler Alpen All-Star pass	110	65	110	110
Skis / Snowboard 4*	135		135	135
Ski / Snowboard boots 4*	55	19	55	55
Ski / Snowboard lessons 3 days x 4 hours	157	157	157	157
Ski / Snowboard lessons 6 days x 4 hours	243	243	243	243

LS before 23.12.17 and from 2.4.18. HS all other dates. €2 lift pass keycard deposit payable locally.

Ski / Snowboard essentials - St Johann in Tirol				
6 days (£)	Adult	Child (<10)	Child (<15)	Youth (16-18)
Lift pass - High Season (HS)	212	107	107	170
Lift pass - Low Season (LS)	181	91	91	145
Kitzbüheler Alpen All-Star pass	265	0	133	198
Skis - 3" Standard	80	43	49	80
Skis / Snowboard 4*	109			109
Skis / Snowboard 5 *	144			144
Ski boots - standard	46	23	32	46
Ski / Snowboard boots 4*	57			57
Ski / Snowboard lessons 3 days x 4 hours	154	154	154	154
Ski / Snowboard lessons 5 days x 4 hours	174	174	174	174

LS season before 23.12.17 and from 17.3.18. Lift pass price includes keycard deposit. FREE helmets for children (<10) on set hire

Ski / Snowboard essentials - Saalbach (Ski Circus Saalbach-Hinterglemm-Leogang-Fieberbrunn)				
6 days (£)	Adult	Child (<12)	Child (<15)	Youth (16-18)
Ski Circus Lift pass - High Season (HS)	245	0	123	184
Ski Circus Lift pass - Low Season (LS)	209	0	106	157
Skis / Snowboard - 4*	125	52	52	125
Skis / Snowboard - 5*	139			139
Ski / Snowboard boots - 4*	52	26	26	52
Ski / Snowboard lessons 3 days x 4 hours	185	185	185	185
Ski / Snowboard lessons 6 days x 4 hours	229	229	229	229

LS before 23.12.17 and from 31.3.18. HS all other dates. €2 lift pass keycard deposit payable locally.

Ski / Snowboard essentials - St Anton				
6 days (£)	Adult	Child (<12)	Child (<15)	Youth (16-18)
Lift pass - High Season (HS)	265	158	158	228
Lift pass - Low Season (LS)	228	134	134	198
Skis / Snowboard - 4*	119	59	119	119
Skis / Snowboard - 5*	159		159	159
Ski / Snowboard boots - 4*	60	31	60	60
Ski / Snowboard lessons 3 days x 4 hours	192	192	192	192
Ski / Snowboard lessons 5 days x 4 hours	261	261	261	261

LS before 23.12.17 and from 7.4.18. HS all other dates. €5 keycard deposit payable locally.

Ski and Snowboard essentials

Save time in resort and budget ahead by pre-booking lift passes, equipment and lessons prior to departure. In our staffed resorts, our resort managers will make the necessary arrangements for you. If you are travelling to other resorts, ski pack vouchers will be included with your final travel details and these are exchanged for ski packs locally. You can add these onto your reservation at any time up to departure.

We have provided weekly (6 day) prices for ski and snowboard essentials in our most popular resorts. For other resorts and for short stays, weekends and other durations, please contact our office.

Ski and Snowboard School

Lesson times are normally from 10am – midday and from 1pm – 3pm with most courses starting on Sundays. A mountain restaurant lunch and lunchtime supervision for children can usually be booked and paid for locally. Most resorts offer a kindergarten for children from 6 months and children are welcome in ski school from around 3½ years of age.

If you are travelling over a weekend, you may not always be able to join a course in which case private lessons are the ideal choice.



Private lessons and guiding

For tweaking bad habits, fine-tuning your technique or if ski school is simply not for you, one-to-one tuition delivers great results. Your friends or family can join in too and sharing the overall price is often very cost-effective.

We can also organise off-piste or speciality guides - full prices on request.

Fieberbrunn Freeride Weekends and Off-piste courses

Home to Austria's only Big Mountain and Freeride World Tour event, Fieberbrunn offers some fantastic off-piste terrain.

In partnership with local Fieberbrunn Freeride Experts, S4, we offer Freeride Weekends and Freeride courses which include expert guiding and freeride coaching, freeride skis, avalanche transceiver, probe and shovel (and instruction on how to use them).

The courses are designed for intermediate to advanced off-piste skiers or snowboarders who are able to ski efficiently and in control in all snow conditions. With small groups, you can expect expert tuition, high levels of safety and great value for money. For full details and package prices, please contact our office.

Airport Transfers

For smaller groups, our airport transfers are typically by minibus taxi shuttle for maximum efficiency and minimum waiting time. For larger groups we use coach transfers. We also offer private transfers for the most direct door-to-door service. The times below represent the average travelling time under normal weather and traffic conditions. Please note that peak season holiday traffic and adverse weather conditions will affect these. As we have an obligation to ensure you check in at the airport in good time, return shuttle transfer times may well depart resort earlier than you wish in which case private transfers can be organised for a small supplement.

Airport – Resort transfer times

Resort / Airport	Salzburg	Munich	Innsbruck
Fieberbrunn	1 hour	2 hours	1½ hours
St Johann in Tirol	1 hour	2 hours	1½ hours
Kitzbühel / Kirchberg	1¼ hours	2 hours	1¼ hours
Saalbach	1½ hours	3 hours	2½ hours
Zell am See / Kaprun	1½ hours	2½ hours	2½ hours
St Anton		3 hours	1½ hours
Sölden			1¼ hours
Stubai			½ hour

Winter Sports Travel insurance

Travel insurance is essential and it is a condition of booking that you and all members of your party have adequate winter sports insurance. We will not be responsible for meeting any sums which would have been covered had you taken comprehensive winter sports travel insurance. A comprehensive winter sports travel insurance policy is one that has additional cover for skiing and snowboarding as well as medical expenses, emergency assistance, repatriation, personal liability, travel delay, missed departure and cancellation and curtailment. It is your responsibility to ensure that the insurance cover you purchase is adequate for your particular needs.

Snowscape Limited makes travel insurance policies available to UK residents through our membership with the Travel Trust Association.

To get a quote or to arrange cover

☀ Telephone 0871 360 2603 quoting reference WU597 for exclusive rates

☀ Visit www.snowscape.co.uk and click on our 'Prices' page. Scroll to bottom of page and click on 'Buy Travel Insurance' button.

The price of your holiday also includes a fidelity insurance that protects our clients in the unlikely event of insolvency of the travel company. Once you have purchased your holiday from Snowscape Ltd, who are members of the Travel Trust Association, your money is 100% protected.

Enquiries and reservations

01905 731269



Please note that all prices are correct at the time of publication (September 2017) and remain subject to change.

